



# BIHOMEQ PROFILE

## SPECIALIZED IN:

- LABORATORY SOLUTIONS
- HOSPITAL EQUIPMENTS
- REAGENTS & INSTRUMENTATION
- EDUCATIONAL SOLUTIONS



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# Who are We?

**" BIHOMEQ GROUP STARTED ITS ACTIVITIES IN THE SCIENCE, TECHNOLOGY AND HEALTH FIELD IN THE YEAR 2012, IN MAPUTO ".**

Our firm conducts the sales of world renowned American and European brand science, technology and health products. The products we sell are the best quality and most trustworthy in the market. Our firm mostly concentrates on laboratories of biological, analytical, reference, educational and industrial & the hospital consumables and devices as its main product lines.

Biomeq LDA has been extending its field of interest every passing day and adding new brands and products to its structure.

We take pride in positioning ourselves as a partner to our clients assisting them in achieving optimal precision, performance and results.



Our company has been selling these products in whole of Mozambique. Our products sales volume continues to increase substantially compared to each previous year.

Our firm has a wide supply web in both Europe, Japan and USA and continues to expand its product range every passing day. With this characteristic it has a young and strong structure continuously developing itself in motion.

Within our company's structure, we house a dynamic and professional team consisting of 15 members, their numbers increasing day by day, each one mastering area of expertise to support our growing client base. Our main goal is to provide our customers with competitive prices and professional after sales support.

The intellectual and property rights of the brands we work with belong to the brands themselves.

## THE BIHOMEQ GROUP

- Our Product range is marketed as BIHOMEQ and which are registered brands of the BIHOMEQ GROUP
- BIHOMEQ, which services our local market in Mozambique dealing with Biological, Analytical, Industrial and General Laboratories Dealing with reagents and hospital Equipment and consumables.
- Our services the national market with reputed international brands product range





## OUR MISSION

Our mission is to meet the needs of our clients by providing products that have proven their quality and credibility in the science, technology and health market while offering a competitive price. Our first priority is to ensure an accessible distance to our clients in order to give them the right service all the time. Our duty is to closely follow the process starting from the seller to the receiver until it is safely delivered and to act with this responsibility. Our representative office in each provinces provides during and after sales services in order to realize this mission.



## OUR VISION

Our vision is to provide good service to our customers through our professional team, our representative offices abroad and our strong service network. BIHOMEQ LDA, developing and growing every day with a focus on its customers and quality, aims to become one of the leading firms Mozambique Science, technology and Health industry. Our company, with the goal to create solutions meeting the industry's needs, aspires to equip its clients with a competitive edge, keep the efficiency of its service at a maximum, to have an effectual business model and to provide added value. Our purpose is to take on economic and cultural responsibility toward all the organizations, establishments and companies that we cooperate with no matter how the conditions may change, and not to neglect these responsibilities.



### COMPANY ORGANIZATION CHART

- Managing Director
- Technical Director
- Administrative Manager
- Research/ Study/ Training Quality C team
- Maintenance
- Sales Team
- Provincial representatives

BIHOMEQ GROUP PARTNERS WITH

**MERCK**

**ThermoFisher  
SCIENTIFIC**



**SIGMA-ALDRICH**

**sartorius stedim  
biotech**

 **inqaba biotec™**

**QIAGEN**

 **STIEGELMEYER**

**B BRAUN**  
SHARING EXPERTISE

**OLYMPUS®**

**JENWAY**

 **METTLER**

 **TOLEDO**

 **Agilent Technologies**  
Innovating the HP Way

**BIO-RAD**

 **SteriTech**  
SPECIALIST INFECTION PROTECTION

 **seca**  
Precision for health

**Haier**

**Systec**  
the autoclave company

 **Pharmaffiliates**

 **Lasec**  
LABORATORY SOLUTION PROVIDER

 **eppendorf**

 **BIONEER**  
Innovation • Value • Discovery

 **edutrade**  
Better tools for better minds.

 **SECHRIST**  
INDUSTRIES, INC.

 **MINEMA CHEMICALS**

 **GREINER**  
WE DESIGN QUALITY

 **BioTek**  
A part of Agilent

 **BioSciences**

 **STORZ**  
KARL STORZ-ENDOSCOPE



Its client base are, Government and private Hospitals and clinics, national education Ministries, Universities, schools, national industry , united national agencies, international NGO's and Social responsibility projects

#### CLIENTS:

UEM, HCM, HCQ, MISAU, INP PETROL, STANDARD BANK, UP, OMS, UNICEF, SAFE THE CHILDREN FUND, MINED .



**Delivered to Maputo Central Hospital**

**Picture: BIHOMEQ**

## ABOUT US

Sales Team	Installation and Training	Service and Calibration Facilities
<p>Our sales team is made up of qualified Science graduates and post graduates.</p> <p>Application-focused product specialists provide solutions to individual customer needs.</p>	<p>On-site installations are accompanied by customer training on correct usage &amp; maintenance of equipment.</p> <p>In-house training by our principals and specialists is vital to ensuring our sales team is up-to-date on technology and trends in the industry.</p>	<p>BIHOMEQ has a team of highly trained, capable service engineers standing by to assist our customer base with after-sales servicing, repairs and calibration of equipment. Our service offering extends to include preventative maintenance programmes and tailor-made service contracts</p>

**Picture:** BIHOMEQ



*Health first, we care about life.*

## A - B - C - F - TO Z PRODUCTS BIHOMEQ PROVIDE

A	B	C	F
Agar Agarose Alcoholometers Applicators Aspirators Assay discs Autoclaves Automated Liquid Handlers Analytics Lab.	Bottles Bottletop Dispensers Boxes Brushes Buckets Burettes Burners Balances and Scales Basins Baskets Baths Beads Beakers Benchkote Biological Safety Cabinets Blades Blood Collection Systems BOD Systems	CAPS AND CLOSURES Cassettes Cell Scrapers Centrifuges Chlorophyll Content Meters Chromatography paper Clamps Climate Chambers Clips CO2 Incubators CO2 Monitors (Environmental) Colorimeters Columns Condensers Conductivity meters Cones Connectors Containers Counters Counting Chambers Coverslips Crucibles Cryogenics Cups Cuvettes Cylinders	Freezers Fume Hoods Fuming Chambers Funnels FILMS Filter holder Filter paper Filtration Systems Flame Photometer Flasks Floc (Jar) Testers Folders Forceps Freeze Dryers First Aid



## H - I - J - K - TO Z PRODUCTS BIHOMEQ PROVIDE

H	I	J	K
Handles - Scalpel Heating Mantles Holders Homogenisers Hot Plates Hotplate Stirrers Hydrometers	Ice Flakers Incubators Ika - hot plate	JACK (LABORATORY) Jars Jugs Jena Analytics	KITS Dissection With zip PVC pouch Comprising of: 1 scalpel handle 3 scalpel blades no.11 1 needle with eye 1 seeker 1 forceps blunt 130mm 1 forceps sharp 112mm 1 scissors fine 115mm 1 scissors blunt 130mm



## L - M - N - P - TO Z PRODUCTS BIHOMEQ PROVIDE

L	M	N	P
Laboratory Animal Housing Laboratory Design and Planning Laboratory Furniture Laboratory Mills Laminar Flow Benches Lancets Leaf Area Meters Lens cleaning tissue Liquid Chromatography Loops Safety Storage Cabinets Sample Concentrator Scissors Scoops Shakers Sieves Single-Cell Auto Prep Slide Drying Benches Sockets Soil CO <sub>2</sub> Exchange Systems Laboratory Design	Magnetic Stirrers Markers Mass Cytometers Mats Measures Media Melting Point Apparatus Membrane filters Microscope Slides Microscopes Microbial Moisture Analysers Mortar and Pestles	Needles Dissecting needle Various gauges Hypodermic needle Syringe & needle combo Hybridisation Hybridisation Temperature range from 8 Rotisserie and rocker in one unit Up and over door for accessibility Vacuum Ovens Vacuum Ovens Universal Ovens Universal Ovens	PCR consumables PCR Reagents Pencils Petrifilm pH indicator paper pH Meters Photosynthesis Systems Pins Pipette Fillers Pipettes Pipettes - Gilson Plates Polarimeters and Portable turbidity meter Saccharimeters Profile Probe Protective Clothing Pumps Servicing Watch glasses Water Purification Systems Weather Stations Weighing Boats Weighing paper Wipes Watch glasses Water Purification Systems Weather Stations Weighing Boats Weighing paper Wipes



## S - T - TO Z PRODUCTS BIHOMEQ PROVIDE

S	T	U	V
Soil Respiration Systems Solid Phase Extraction (SPE) Instrumentation Sonicators Spatulas Spectrophotometers Spreaders Stands Steriliser Stomacher Stopcocks/Keys Stoppers Sunshine Sensors/Pyranometers Swabs Syringe filter holders	Tape Teats Tensiometers Thermometers Thermostats Timers Tips Titrators Tongs Transilluminators Trays Trolleys Tubes Tubing Turbidity Meters	Uriset 24	Vacun





**OLYMPUS**



# DISTRIBUTION NETWORK



## CONTACT:

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Provinces of Mozambique where **Bihomeq**  
has participated and with allocated agents

Respectively

Maputo - Gaza - Inhambane

Sofala - Tete - Zambézia e Nampula



# Our main customers:



## CMAM - CENTRAL DE MEDICAMENTOS E ARTIGOS MÉDICOS

Av. Agostinho Neto/ Salvador Allende  
Maputo - Moçambique



## MISAU - MINISTÉRIO DA SAÚDE

Av. EDUARDO MONDLANE  
Maputo - Moçambique



## ISCISA - INSTITUTO SUPERIOR DE CIÊNCIAS DE SAÚDE

Av. Tomás Nduda  
Maputo - Moçambique



## INS - INSTITUTO NACIONAL DE SAÚDE

Estrada Nacional N.º 1,  
Vila de Marracuene Parcera N.º 3943,  
Província de Maputo



## CISPOC - CENTRO DE INVESTIGAÇÃO E PESQUISA DE P. C.

Maputo - Moçambique



## HCM - HOSPITAL CENTRAL DE MAPUTO

Av. Agostinho Neto  
Maputo - Moçambique



## HCQ - HOSPITAL CENTRAL DE QUELIMANE

Quelimane - Moçambique



## ABT ASSOCIATES, INK

Rua: Orlando mendes  
Maputo - Moçambique



## UNICEF

Av. do Zimbabwe  
Maputo - Moçambique



## UEM - UNIVERSIDADE EDUARDO MONDLANE

Av. Július Nyere  
Maputo - Moçambique



## OMS - ORGANIZAÇÃO MUNDIAL DA SAÚDE

Rua Joseph Ki-Zerbo  
Maputo - Moçambique



## IPG - INSTITUTO POLITÉCNICO DE GAZA

GAZA - Moçambique



## HMM - HOSPITAL MILITAR DE MAPUTO

Rua Francisco Dabula Nkambula, Nº 592  
Maputo - Moçambique



## INAMI - INSTITUTO NACIONAL DE MINAS DE MOÇAMBIQUE

Praça 25 de Junho  
Maputo - Moçambique



Thank you!  
work continues!